Financial Statements and Independent Auditors' Report

December 31, 2014 and 2013

Financial Statements December 31, 2014 and 2013

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Greenpeace, Inc.

We have audited the accompanying financial statements of Greenpeace, Inc. ("the Organization"), which comprise the statements of financial position as of December 31, 2014 and 2013, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 17-18 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Vienna, Virginia June 1, 2015

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Statements of Financial Position December 31, 2014 and 2013

	 2014	 2013		
Assets				
Cash and cash equivalents	\$ 1,151,836	\$ 1,497,394		
Other receivables	21,221	172,004		
Investments	69,162	67,222		
Due from Greenpeace Fund, Inc.	1,345,244	1,452,712		
Due from Stichting Greenpeace Council	528,517	1,516,861		
Due from other Greenpeace affiliates	17,536	115,086		
Prepaid expenses and deposits	629,055	818,445		
Property and equipment, net	 821,004	 695,994		
Total assets	\$ 4,583,575	\$ 6,335,718		
Liabilities and Net (Deficit) Assets				
Liabilities				
Accounts payable and accrued expenses	\$ 2,046,720	\$ 2,169,133		
Due to other Greenpeace affiliates	106,817	41,155		
Deferred rent	745,129	751,819		
Line of credit - Greenpeace Fund, Inc.	1,798,444	1,771,862		
Line of credit - other	 500,507	 -		
Total liabilities	5,197,617	4,733,969		
Net (Deficit) Assets				
Unrestricted	(614,042)	1,494,260		
Temporarily restricted	 	107,489		
Total net (deficit) assets	 (614,042)	 1,601,749		
Total liabilities and net (deficit) assets	\$ 4,583,575	\$ 6,335,718		

Statement of Activities For the Year Ended December 31, 2014

	I	Jnrestricted	emporarily Restricted		Total	
Revenue and Support						
Contributions	\$	25,791,246	\$ 125	\$	25,791,371	
Grants - Greenpeace Fund, Inc.		-	4,970,950		4,970,950	
Grants - Stitching Greenpeace			, ,		, ,	
Council		2,160,000	540,000		2,700,000	
Other income		63,711	-		63,711	
Investment income		1,940	-		1,940	
Net assets released from		,			,	
restrictions		5,618,564	 (5,618,564)			
Total revenue and support		33,635,461	(107,489)		33,527,972	
Expenses						
Program services:						
Climate campaign		7,029,388	-		7,029,388	
Forests campaign		4,563,997	-		4,563,997	
Public information and						
education		3,972,004	-		3,972,004	
Oceans campaign		5,839,006	-		5,839,006	
Toxics campaign		812,181	-		812,181	
Action resources		2,767,125	-		2,767,125	
Outreach campaign		3,326,307			3,326,307	
Total program services		28,310,008		28,310,008		
Supporting services:						
Fundraising		4,326,296	-		4,326,296	
Management and general		3,107,459			3,107,459	
Total supporting services		7,433,755	 		7,433,755	
Total expenses		35,743,763			35,743,763	
Change in Net Assets		(2,108,302)	(107,489)		(2,215,791)	
Net Assets, beginning of year		1,494,260	107,489		1,601,749	
Net Deficit, end of year	\$	(614,042)	\$ 	\$	(614,042)	

Statement of Activities For the Year Ended December 31, 2013

	ī	Inrestricted		mporarily estricted		Total		
Revenue and Support		- Inconfectual		<u>estricted</u>		10111		
Contributions	\$	25,067,082	\$	625	\$	25,067,707		
Grants - Greenpeace Fund, Inc.	4	-	4	5,721,042	4	5,721,042		
Grants - Stitching Greenpeace				0,721,012		0,7=1,0:=		
Council		_		2,462,807		2,462,807		
Other income		114,644		-		114,644		
Investment income		7,015		_		7,015		
Net assets released from		7,012				7,015		
restrictions		8,076,985		(8,076,985)				
Total revenue and support		33,265,726		107,489		33,373,215		
Expenses								
Program services:								
Climate campaign		4,444,790		-		4,444,790		
Forests campaign		2,755,598		-		2,755,598		
Public information and								
education		3,904,237		-		3,904,237		
Oceans campaign		5,744,691		-		5,744,691		
Toxics campaign		2,189,939		-		2,189,939		
Action resources		2,869,962		-		2,869,962		
Outreach campaign		3,557,768				3,557,768		
Total program services		25,466,985			25,466,985			
Supporting services:								
Fundraising		4,586,020		_		4,586,020		
Management and general		2,891,745				2,891,745		
Total supporting services		7,477,765				7,477,765		
Total expenses		32,944,750				32,944,750		
Change in Net Assets		320,976		107,489		428,465		
Net Assets, beginning of year		1,173,284				1,173,284		
Net Assets, end of year	\$	1,494,260	\$	107,489	\$	1,601,749		

Statements of Cash Flows For the Years Ended December 31, 2014 and 2013

	2014	2013
Cash Flows from Operating Activities		
Change in net assets	\$ (2,215,791)	\$ 428,465
Adjustments to reconcile change in net assets to net		
cash (used in) provided by operating activities:	(0.40)	(
Net realized and unrealized gain	(840)	(6,006)
Depreciation and amortization	222,557	270,131
Change in operating assets and liabilities:		
(Increase) decrease in:		
Other receivables	150,783	(140,172)
Due from Greenpeace Fund, Inc.	107,468	(79,755)
Due from Stichting Greenpeace Council	988,344	(822,363)
Due from other Greenpeace affiliates	97,550	1,692
Prepaid expenses and deposits	189,390	(13,465)
Increase (decrease) in:		
Accounts payable and accrued expenses	(122,413)	650,564
Due to other Greenpeace affiliates	65,662	(39,007)
Deferred rent	 (6,690)	 54,861
Net cash (used in) provided by operating activities	 (523,980)	304,945
Cash Flows from Investing Activities		
Purchases of property and equipment	(347,567)	(75,052)
Purchases of investments	(2,266)	(5,831)
Proceeds from sales of investments	 1,166	4,821
Net cash used in investing activities	(348,667)	(76,062)
Cash Flows from Financing Activities		
Net borrowings under line of credit -		
Greenpeace Fund, Inc.	126,582	119,776
Principal payments under line of credit -		
Greenpeace Fund, Inc.	(100,000)	-
Net borrowings under line of credit - other	500,507	
Net cash provided by financing activities	527,089	119,776
Net (Decrease) Increase in Cash and		
Cash Equivalents	(345,558)	348,659
Cash and Cash Equivalents, beginning of year	1,497,394	1,148,735
Cash and Cash Equivalents, end of year	\$ 1,151,836	\$ 1,497,394

Notes to Financial Statements December 31, 2014 and 2013

1. Nature of Operations

Greenpeace, Inc. ("the Organization") was established in 1987 as a non-profit corporation to promote the protection and preservation of the environment through lobbying, education, advocacy, and peaceful direct action. Its activities are carried out through various programs and campaigns in support of this mission. The Organization's primary sources of revenues are contributions from individuals, grants from the Greenpeace Fund, Inc. ("the Fund"), and grants from Stichting Greenpeace Council ("the Council").

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

The Organization's financial statements are prepared on the accrual basis of accounting. Net assets are reported based on the presence or absence of donor-imposed restrictions, as follows:

- *Unrestricted net assets* represent funds that are not subject to donor-imposed stipulations and are available for support of the Organization's operations.
- Temporarily restricted net assets represent funds that are subject to donorimposed restrictions that are met through specific actions of the Organization or through the passage of time.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash Equivalents

The Organization considers as cash equivalents demand deposits and all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase. However, cash equivalents held in the Organization's investment portfolio are included as a component of investments.

Notes to Financial Statements December 31, 2014 and 2013

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are recorded at fair value. All unrealized gains and losses, realized gains and losses, and interest income, net of investment management fees are included in investment income in the accompanying statements of activities.

Property and Equipment

Property and equipment with a cost in excess of \$3,000 and a projected useful life exceeding one year are capitalized and recorded at cost. Leasehold improvements are amortized using the straight-line method over the shorter of their estimated useful lives or the lease term. Depreciation and amortization on all other property and equipment is computed using the straight-line method over the estimated useful lives of the related assets, which range from three to five years. Repairs and maintenance costs are expensed as incurred. Upon the retirement or disposal of assets, the cost and accumulated depreciation are eliminated from the respective accounts and any resulting gain or loss is included in revenues or expenses.

Revenue Recognition

Contributions, including unconditional promises to give, are recognized at fair value in the period received. All grants and contributions are considered to be available for unrestricted use unless specifically restricted by the donor. The Organization reports grants and contributions as temporarily restricted support if they are received with donor or grantor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Other income consists of licensing, royalties, merchandise sales, and revenues from training sessions, and is recognized when earned.

Donated Services

A number of volunteers have donated significant time to develop and assist with the Organization's programs and other activities. However, these donated services are not reflected in the accompanying financial statements, since they do not meet the criteria for recognition under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-For-Profit Entities*.

Notes to Financial Statements December 31, 2014 and 2013

2. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of the Organization's programs and other activities have been summarized on a functional basis in the accompanying statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 1, 2015, the date the financial statements were available to be issued.

3. Concentrations

Revenue Risk

Approximately 15% and 17% of the Organization's support was provided by the Fund for the years ended December 31, 2014 and 2013, respectively. Any reduction in the level of support from the Fund could affect the Organization's program activities.

Credit Risk

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash and cash equivalents and investments. The Organization maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Organization has not experienced any credit losses on its cash and cash equivalents and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

Notes to Financial Statements December 31, 2014 and 2013

4. Investments and Fair Value Measurements

The Organization follows FASB ASC 820, Fair Value Measurements and Disclosures, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value, and requires an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, the Organization uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments.

The following table presents the Organization's fair value hierarchy for those investments measured on a recurring basis at December 31:

	Level 1	Level 2		Level 3	Total		
2014: Equities:							
Domestic	\$ 50,332 \$		-	\$ - \$	50,332		
International	5,337		-	-	5,337		
Money market funds	 13,493		-	-	13,493		
Total investments	\$ 69,162 \$		-	\$ - \$	69,162		
<u>2013:</u> Equities:							
Domestic	\$ 48,659 \$)	-	\$ - \$	48,659		
International	6,806		-	-	6,806		
Money market funds	 11,757		-	-	11,757		
Total investments	\$ 67,222 \$	-	_	\$ - \$	67,222		

Notes to Financial Statements December 31, 2014 and 2013

4. Investments and Fair Value Measurements (continued)

Investment income consists of the following for the years ended December 31:

	 2014	2013			
Net realized and unrealized gain Interest and dividends,	\$ 840	\$	6,006		
net of investment fees	 1,100		1,009		
Total investment income	\$ 1,940	\$	7,015		

5. Property and Equipment

Property and equipment consists of the following at December 31:

	2014	2013
Leasehold improvements Action equipment Office equipment Vehicles	\$ 1,393,896 662,677 256,996 95,300	\$ 1,103,793 624,062 226,512 83,453
Construction in progress		23,482
Total property and equipment Less: accumulated depreciation	2,408,869	2,061,302
and amortization	(1,587,865)	(1,365,308)
Property and equipment, net	\$ 821,004	\$ 695,994

Depreciation and amortization expense for the years ended December 31, 2014 and 2013 was \$222,557 and \$270,131, respectively. Of the depreciation and amortization expense, \$18,997 and \$18,263 was allocated to the Fund for the years ended December 31, 2014 and 2013, respectively.

Notes to Financial Statements December 31, 2014 and 2013

6. Related Party Transactions

The Organization has entered into various agreements and transactions with the Fund; the Council; and other Greenpeace affiliates as follows:

Greenpeace Fund, Inc.

The Fund provides funding for various program activities performed by the Organization. Grants from the Fund totaled \$4,970,950 and \$5,721,042 for the years ended December 31, 2014 and 2013, respectively, and are included in the accompanying statements of activities. Contributions receivable of \$0 and \$855,959 were due from the Fund as of December 31, 2014 and 2013, respectively, and are included as a component of the Due from Greenpeace Fund, Inc. balance.

In addition, the Organization has a \$2 million line of credit arrangement with the Fund to help support its operations. Interest has been accrued at a rate of 7.25%. Interest expense was \$126,582 and \$119,776 for 2014 and 2013, respectively, and is included in the accompanying statements of activities. The line of credit's balance was \$1,798,444 and \$1,771,862 at December 31, 2014 and 2013, respectively, and is included in the accompanying statements of financial position.

Stichting Greenpeace Council

The Council, comprised of 26 voting members, develops general policies regarding environmental programs known as campaigns. The Organization is a voting member of the Council. All Greenpeace entities are influenced by decisions of the Council; however, the Organization has ultimate responsibility for and control over its own activities and decisions.

During 2014 and 2013, the Organization received contributions and grants from the Council of \$2,700,000 and \$2,462,807, respectively. Contributions receivable of \$41,712 and \$565,000 was due from the Council as of December 31, 2014 and 2013, respectively, and is included as a component of the Due from Stitching Greenpeace Council balance.

Notes to Financial Statements December 31, 2014 and 2013

6. Related Party Transactions (continued)

Expenses Shared with Greenpeace Fund, Inc.; Stitching Greenpeace Council; and Other Greenpeace Affiliates

The Organization shares certain management and general costs with the Fund and the Council. All shared costs are charged to the appropriate entity based upon specific identification or are allocated based on time incurred. The Organization's share of such costs is then allocated to the various programs and supporting services included in the accompanying statements of activities.

The Organization pays certain expenses on behalf of the Fund, the Council, and other Greenpeace affiliates. The Organization also has certain expenses paid on its behalf by the Fund, the Council, and other Greenpeace affiliates. A summary of the net result of these transactions as well as contribution receivable balances due from the Fund, the Council, and other Greenpeace affiliates, are as follows at December 31:

	2014	2013
Due from Greenpeace Fund, Inc.: Expense sharing Contributions receivable	\$ 1,345,244	\$ 596,753 855,959
Due from Greenpeace Fund, Inc.	\$ 1,345,244	\$ 1,452,712
Due from Stitching Greenpeace Council: Expense sharing Contributions receivable	\$ 486,805 41,712	\$ 951,861 565,000
Due from Stitching Greenpeace Council	\$ 528,517	\$ 1,516,861
Due from other Greenpeace affiliates Due to other Greenpeace affiliates	\$ 17,536 (106,817)	\$ 115,086 (41,155)
Net due (from) to other Greenpeace affiliates	\$ (89,281)	\$ 73,931

Notes to Financial Statements December 31, 2014 and 2013

7. Line-of-Credit

During 2014, the Organization entered into an \$800,000 revolving line-of-credit in the event there is a need to manage temporary shortfalls in working capital. The line is unsecured and the terms include an interest rate of LIBOR plus 1.67% for all outstanding balances. Accrued interest is payable on the 1st day of each month beginning on December 1, 2014, with all unpaid accrued interest and principal due on September 30, 2015. At December 31, 2014, the amount due on the line-of-credit totals \$500,507 and is included in the accompanying statements of financial position.

8. Temporarily Restricted Net Assets

At December 31, 2013, temporarily restricted net assets consist of amounts restricted to support certain individuals on the Indonesia Forest Campaign. There were no temporarily restricted net assets at December 31, 2014.

9. Allocation of Joint Costs

The Organization achieves some of its programmatic goals by direct mail, telemarketing, and similar campaigns that include requests for donations. The cost of conducting those campaigns was allocated as follows for the years ended December 31:

	2014	_	2013
Program expenses Fundraising	\$ 13,088,108 2,289,362	_	\$ 11,129,146 2,567,544
Total joint costs	\$ 15,377,470	_	\$ 13,696,690

10. Commitments and Contingencies

Operating Leases

The Organization leases office facilities, warehouse space, and equipment under various operating leases with restrictive cancellation clauses. Certain leases require the Organization to pay its proportionate share of real estate taxes and other operating expenses.

On June 30, 2009, the Organization renegotiated the terms of the existing office lease in Washington, DC and entered into two new lease agreements for existing and additional office space for 11 years, commencing July 1, 2009. The leases call for certain rent abatements and a fixed base rent with annual rental increases of 2.5% of the base rent.

Notes to Financial Statements December 31, 2014 and 2013

10. Commitments and Contingencies (continued)

During 2012, the Organization entered into an agreement to lease office space in San Francisco, California, which commenced on October 1, 2012 and expires on September 30, 2019. The lease calls for certain rent abatements and a fixed base rent with annual rental increases of approximately 3% of the base rent.

During 2013, the Organization entered into an extension to continue to lease warehouse space in Landover, Maryland. The original lease began in February 2000. This addendum commenced on September 1, 2013 and expires on May 31, 2020. The extension calls for certain rent abatements and a fixed base rent with annual rental increases defined in the agreement. In addition, the lease provides for allowances of improvements in the years 2014 and 2015.

During 2013 the Organization also entered into an agreement to lease warehouse space in Oakland, California, which commenced on November 1, 2013 and expires on September 30, 2019. The lease calls for certain rent abatements and a fixed base rent with annual rental increases of approximately 3% of the base rent.

During 2014 the Organization entered into a two-year agreement to lease office space in Oakland, California, which commenced on July 1, 2014. The lease calls for an annual rental increase of approximately 3% of the base rent.

The effects of the scheduled rent increases are being recognized by the Organization on a straight-line basis over the lease terms, in accordance with U.S. GAAP. The difference between rent paid and straight-line rent expense is reflected as deferred rent in the accompanying statements of financial position. Rent expense totaled \$1,737,987 and \$1,668,689 for the years ended December 31, 2014 and 2013, respectively.

Future minimum lease payments on all operating leases are as follows for the years ending December 31:

2015	\$ 1,519,859
2016	1,489,369
2017	1,514,275
2018	1,554,280
2019	1,288,334
Thereafter	610,145
Future minimum lease payments	\$ 7,976,262

Notes to Financial Statements December 31, 2014 and 2013

10. Commitments and Contingencies (continued)

General Contingencies

From time to time, the Organization may be a party to lawsuits or have claims pending against it. In the opinion of management, the ultimate liabilities, if any, resulting from such lawsuits and claims will not materially affect the financial position of the Organization.

11. Retirement Plan

The Organization maintains a 401(k) plan open to all employees after three months of full-time employment. Employees contribute by payroll deductions on a pre-tax basis up to the amount allowable by Federal law. Employee deferrals are immediately 100% vested. The Organization contributes to the 401(k) plan under a Safe Harbor matching provision, which requires the Organization to match 100% of employee contributions up to the first 6% of the eligible employee's salary. Employer contributions made after December 31, 2011 vest immediately, and employer contributions prior to that date vest over three years. Employer contributions totaled \$548,052 and \$539,571 for the years ended December 31, 2014 and 2013, respectively.

12. Income Taxes

The Organization is recognized as a tax-exempt organization under Section 501(c)(4) of the Internal Revenue Code, and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is reflected in the accompanying financial statements for the years ended December 31, 2014 and 2013, as there were no unrelated business activities. Management evaluated the Organization's tax positions and concluded that the Organization has taken no uncertain tax positions that qualify for either recognition or disclosure in the accompanying financial statements. The Organization files Forms 990 in the U.S. federal jurisdiction, and is generally no longer subject to examination by the Internal Revenue Service for years before 2011.

SUPPLEMENTARY INFORMATION

Schedule of Functional Expenses For the Year Ended December 31, 2014

	Program Services												Supporting Services							
	Public																			
		Climate Forests Information Oceans Toxics Action Outreach								treach			M	lanagement						
		Campaign	C	Campaign	an	d Education	Ca	ampaign	(Campaign		Resources	Car	npaign	F	Fundraising	aı	nd General		Total
C-1																				
Salaries, taxes, and	Ф	4 100 520	ф /	2 020 020	ф	0.575.107.0		2716057	Φ	520.006	ф	1 527 022 Ф		272 111	Ф	2 225 005	ф	1 422 505	Φ. 3	1 101 610
employee benefits	\$	4,108,538	\$ 2	2,839,039	\$	2,575,197 \$) 3	3,716,057	\$	528,006	\$	1,537,022 \$	2,.	373,111	\$	2,325,085	\$	1,432,585	\$ 2	1,434,640
Conferences and meetings		207,098		128,492		88,026		166,811		13,130		80,144		87,309		63,731		46,927		881,668
Professional fees		798,631		398,787		573,968		485,194		110,078		190,730		199,013		601,138		709,348		4,066,887
Travel		477,655		275,557		93,433		293,202		24,488		225,973		128,805		120,968		56,769		1,696,850
Office expenses		614,864		412,772		90,255		555,557		50,857		103,364		100,756		436,165		68,636		2,433,226
Information technology		102,643		51,821		164,230		59,866		12,901		86,176		91,205		200,337		335,987		1,105,166
Direct mail-printing		273,627		226,547		7,022		302,370		27,089		-		18,948		149,661		-		1,005,264
Books and publications		20,270		5,995		33,479		6,870		1,838		11,851		12,190		3,270		13,462		109,225
List rental expenses		45,455		35,565		5,196		47,468		4,253		-		2,975		31,421		-		172,333
Penalties and fines		10,697		4,564		595		5,235		1,470		9,836		10,588		1,157		1,407		45,549
Taxes/permits/fees		9,584		7,922		2,574		9,444		1,030		1,925		2,683		9,293		5,280		49,735
Miscellaneous		23,950		21,132		43		13,144		504		7,259		299		322		1,555		68,208
Insurance		9,063		4,093		16,770		5,057		1,750		51,236		14,649		19,745		25,308		147,671
Occupancy		200,740		119,138		234,740		143,558		28,983		359,728		208,784		284,465		314,792		1,894,928
Interest		9,719		3,720		12,691		4,074		1,323		9,359		9,974		13,094		62,628		126,582
Grants		84,810		6,067		47,912		16,882		2,181		15,234		45,420		_		_		218,506
Advertising and promotion		20,162		17,412		3,826		1,572		_,		-		327		40,466		_		83,765
Depreciation and		20,102		1.,.12		2,020		1,0.2						227		.0,.00				00,700
amortization		11,882		5,374		22,047		6,645		2,300		77,288		19,271		25,978		32,775		203,560
Total Expanses	¢	7,029,388	œ.	4,563,997	¢	3,972,004 \$	· -	5,839,006	Ф	812,181	Ф	2,767,125 \$	2	326,307	¢	4,326,296	Ф	3,107,459	¢ 2	5,743,763
Total Expenses	Ф	1,029,300	φ 4	4,505,997	Ф	3,914,004 \$, ,	2,029,000	Φ	012,101	Φ	2,101,123 \$	ο ο,.	320,307	\$	4,320,290	Φ	3,107,439	y S	5,145,105

Schedule of Functional Expenses For the Year Ended December 31, 2013

	Program Services													Supporting Services				
	Public																	
		Climate	Forests	I	nformation	Oceans	Toxics		Action		(Outreach				Management		
		Campaign	Campaign an		d Education	Campaign	Campaign			Resources		Campaign		Fundraising		and General		Total
C-1																		
Salaries, taxes, and	ф	2515540 #	1 505 105	Ф	2 400 400 #	2 552 525	Φ.	1 205 125	Ф	1 5 40 000	ф	0.107.610	ф	2 101 011	ф	1 20 1 222	Φ.	10 454 105
employee benefits	\$	2,515,640 \$, ,		2,489,109 \$	3,552,625	\$	1,395,137	\$	1,542,283	\$	2,437,642	\$	2,481,941	\$	1,304,323	\$ 1	19,454,197
Conferences and meetings		110,857	57,570		109,277	135,977		37,689		69,108		91,347		94,517		116,665		823,007
Professional fees		633,981	267,885		621,522	578,476		243,931		256,409		361,584		636,497		680,093		4,280,378
Travel		228,940	114,607		103,947	259,327		63,127		207,146		157,958		123,987		67,437		1,326,476
Office expenses		424,905	269,683		129,629	591,899		210,955		147,408		92,850		473,473		83,472		2,424,274
Information technology		57,994	36,946		105,216	65,693		25,683		71,440		83,282		174,467		168,719		789,440
Direct mail-printing		195,091	141,837		28,875	324,864		117,544		-		4,980		187,607				1,000,798
Books and publications		5,863	2,748		15,242	3,822		953		4,727		5,358		1,888		6,548		47,149
List rental expenses		25,423	18,483		3,763	42,334		15,318		-		649		48,151		_		154,121
Penalties and fines		2,981	1,152		-	2,597		948		338		296		1,471		64		9,847
Taxes/permits/fees		5,923	4,223		5,286	9,295		3,434		2,298		2,527		17,669		8,418		59,073
Miscellaneous		32,475	2,060		_	6,542		1,460		11,509		29,711		8,919		13,121		105,797
Insurance		6,006	3,921		14,555	6,213		2,996		67,536		15,483		18,119		24,543		159,372
Occupancy		114,362	85,569		204,444	142,379		60,736		348,141		218,388		271,209		324,278		1,769,506
Interest		7,318	3,259		13,920	5,238		2,313		11,708		13,857		12,428		49,735		119,776
Grants		18,466	2,188		33,833	3,508		1,556		7,810		11,145		,		-		78,506
Advertising and promotion		50,991	2,926		3,879	6,516		2,360		2,137		7,428		7,529		7,399		91,165
Depreciation and		50,771	2,720		3,017	0,510		2,500		2,137		7,120		1,52)		1,377		71,103
amortization		7,574	5,044		21,740	7,386		3,799		119,964		23,283		26,148		36,930		251,868
· · · · · · · · · · · · · ·		. ,- , .	-,		,, ,,	.,		2,		. ,,		- ,						- ,000
Total Expenses	\$	4,444,790 \$	2,755,598	\$	3,904,237 \$	5,744,691	\$	2,189,939	\$	2,869,962	\$	3,557,768	\$	4,586,020	\$	2,891,745	\$ 3	32,944,750